

Recurring Revenue Workbook

ScaleTime™ makes it DEAD EASY to systemize, scale up, super-charge profits and ultimately FREE YOUR TIME so you can kick off your shoes and just do what you love...

your most profitable service: _____

(list out services and gross revenue/expenses)

length to deliver results: _____

(how long does it take for my clients to see results or deliverables from the service)

clients' biggest problem after results: _____

(e.g., what is the next challenge after I solve their problem?)

testing the market

(identify pricing and if the clients are)

Client 1 _____ Price Given \$_____ Paid @ price point Underpriced Overpriced

Client 2 _____ Price Given \$_____ Paid @ price point Underpriced Overpriced

Client 3 _____ Price Given \$_____ Paid @ price point Underpriced Overpriced

Client 4 _____ Price Given \$_____ Paid @ price point Underpriced Overpriced

Client 5 _____ Price Given \$_____ Paid @ price point Underpriced Overpriced

what is the best price \$ _____

what types of clients saw the immediate benefit: _____

I'm happy to answer any questions for you.

